

Producers Livestock Auction Co.

*CELEBRATING 70 YEARS OF SERVING THE CATTLE, SHEEP AND GOAT
INDUSTRIES UNDER THE OWNERSHIP OF THE CARGILE FAMILY*

Office 325-653-3371

www.producersandcargile.com

Cattle News from Producers:

October/November 2024

Within the last month or two we've sold several bigger consignments of bred 2 year olds and young to solid mouth bred cows. Most of those were medium to heavy bred and ranged from \$1900-\$2850 per head. News traveled fast once we announced the consignments and numerous individuals participated in bidding on and buying of those females. Early advertising (print, radio, tv program, and our website) as well as calls and texts to potential buyers definitely had a positive effect on sale day. Keep that in mind next time you have replacement females, breeding bulls etc. that need recognition prior to sale day.

It's October and the seasonal trend for a lower calf market prevails once again. Most medium to heavier weight calves are now trading at \$15-\$20 cwt. lower than late summer, but historically are still bringing lots of dollars per head. Calf buyers (and their crew) have a busy and demanding schedule for the next 60-75 days with fall purchases of mostly unweaned calves. Hopefully by late November the health conditions of these calves will improve, and we'll rebound back to higher price levels.

Jody Frey, cattle sale mgr (325) 234-7895

Sheep and Goat News:

We always sell sheep and goats on Tuesdays and Wednesdays if necessary. Since April we have had numerous two day sales due to large movement of both sheep and goats. Range conditions have been what appears to be one of the larger contributing factors, but is not the only reasons for big numbers. The market has been good. Of course we've witnessed ups and downs as we always do, but for the most part more favorable than not. The ethnic market is here to stay and we have good product, so keep up the good work! The spring weeds were good in lots of our trade territory, then came summer which was not as favorable. I have been surprised at the better than average condition most lambs and kids have been in considering the dry range conditions in most areas.

It is evident that producers are getting through predation issues in many ways such as wildlife services, snares, traps, independent trappers, trapping clubs, and of course guardian dogs. It is my opinion we all must continue to do what we can to protect our industry by supporting wildlife services and other means.

One thing to always remember is that we are here to receive livestock 24/7! Weekends are important to those who can't get away on week days, and lots of our customers take advantage of that time.

We always appreciate calls on your consignments allowing us to better market your livestock.

Additionally, should you want someone to buy some livestock for you, we are happy to try and accommodate those requests as well.

Saturday March 22, 2025 will be our Annual Sheep and Goat Special Replacement Sale next year, so if you are making plans for that sale you can call Benny Cox and come visit us anytime!

Benny Cox, sheep sale manager (325) 234-4277

Vet Service

Our vet service is from 7 AM until 10 AM on Thursday mornings. For pregnancy testing cows, they need to be here on Wednesday or very early Thursday mornings to be processed. Pairs require a good deal more time to process and pair up, especially in the recent heat wave we have been through and it helps when they arrive as early as possible.

Upcoming Schedule:

October 5	ISA Bull Sale
October 10	Special Stocker & Feeder Calf Sale
October 17	Special Cow Sale
November 14	Special Stocker & Feeder Calf Sale
November 21	Special Cow Sale
VACATION	November 24 – November 30, THANKSGIVING VACATION DAYS
December 12	Special Stocker & Feeder Calf Sale
December 19	Last Sale of Year in 2024-----Cattle
VACATION	December 20 – January 5, 2025 CHRISTMAS VACATION DAYS
January 7, 2025	First Sale of the Year-----Sheep & Goats

Order Buying & Private Treaty Sales:

Order buyers for all classes of sheep and goats as well as cattle. We can buy and sell sheep, goats and cattle for you at the weekly livestock auction or privately in the country. We are available to help you find and sell the right kind of livestock for your ranching operation. Give any of us a call.

Benny Cox – 325-234-4277

Jody Frey – 325-234-7895

David Quam – 325-656-8506

Charley Christensen – 325-234-4939

Feel free to call any of our Producers Livestock sales representative or managers for whatever information you may need to assist you with your program. Some names are above and here are the rest:

Andy Knight-Yard foreman-325-234-2082

Frank Cargile- Asst. Yard foreman- 325—340-5455

Bill Willis-Inventory Control office-325-656-5940

Sales & Sorting: Lon Felts-325-656-4699

Mike Matthiesen-Controller-325-340-3816

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